



DYNPR200EN0411

## DSM DYNEEMA APPOINTS GRUSCHWITZ GMBH TECH-TWISTS AS PREMIUM DISTRIBUTION PARTNER

The Netherlands, April 4, 2011 - DSM Dyneema has formed a partnership with gruschwitz gmbh Tech-Twists in which they become a Premium Distribution Partner for UHMWPE fiber manufactured by DSM Dyneema. The new agreement becomes effective April 1st 2011 and is specific to Germany, Austria, Switzerland, Albania, Belarus, Bosnia - Herzegovina, Bulgaria, Croatia, Czech Republic, Estonia, Hungary, Latvia, Liechtenstein, Lithuania, Macedonia, Poland, Romania, Serbia, Slovakia, Slovenia and Ukraine.

Gruschwitz will play an active role in developing new and servicing existing markets for fiber from DSM Dyneema. They will offer an increased level of fiber enhancing capabilities as well as continued technical service and application development support. Next to that, Gruschwitz will be assigned with the responsibility to supply UHMWPE fiber from DSM Dyneema to a selected number of existing customers currently supplied by DSM Dyneema.

After the announcement on a similar agreement last month, this partnership concludes a step made by DSM Dyneema to ensure its continued commitment to supply and service the European textile industry with sustainable and high performance fiber solutions.

*“With this strategic partnership we are able to streamline the supply of flat and twisted UHMWPE fiber manufactured by DSM Dyneema to existing and potentially new customers,”* says Edwin Grootendorst, Regional Manager EMEA at DSM Dyneema. *“Through the partnership the service level for these customers will be raised, meaning shorter lead-times, more flexibility and simply higher attention focused on helping our customer’s businesses grow and develop further.”*

*“DSM Dyneema’s customers, products and technology are an excellent addition to the Gruschwitz product and service portfolio. This partnership is complementing our existing strategy to build on our competence and capability to supply and develop yarn and twist solutions together with our customers. Our goal is to grow via innovation, together with our customers and DSM Dyneema, based on an exciting product and a broad knowledge”* says Ditmar Schultschik, Managing Director at gruschwitz gmbh Tech-Twists. *“We are convinced that we can add significant value to the customers for which we will take over the supply of DSM’s fiber, by being a reliable, innovative and flexible partner to them”,* adds Klaus Gudat, Managing Director at gruschwitz gmbh Tech-Twists.

## About gruschwitz gmbh Tech-Twists

With a history that dates back to 1816, Gruschwitz is a renowned specialist supplier to the technical textile industry with its main presence in Europe, and Germany specifically. Its core activities are twisting and textile processing in addition with high performance yarn distribution. The combination of this distribution know-how and technology leadership result in the development of innovative products. Through a balanced blend of experience and a passion to forge new trails, Gruschwitz becomes the ideal partner for challenging customer solutions. More info: [www.gruschwitz.com](http://www.gruschwitz.com).

## About DSM Dyneema

DSM Dyneema is the inventor and manufacturer of Dyneema<sup>®</sup>, the world's strongest fiber<sup>™</sup>. Dyneema<sup>®</sup> is an Ultra High Molecular Weight PolyEthylene (UHMWPE) fiber that offers maximum strength combined with minimum weight. It is up to 15 times stronger than quality steel and up to 40% stronger than aramid fibers, both on weight for weight basis. Dyneema<sup>®</sup> fiber floats on water and is extremely durable and resistant to moisture, UV light and chemicals. The applications are therefore more or less unlimited. Dyneema<sup>®</sup> is an important component in ropes, cables and nets in the fishing, shipping and offshore industries. Dyneema<sup>®</sup> is also used in safety gloves for the metalworking industry and in fine yarns for applications in sporting goods and the medical sector. In addition, Dyneema<sup>®</sup> is also used in bullet resistant armor and clothing for police and military personnel.

UHMWPE fiber from DSM Dyneema is produced in Heerlen (The Netherlands) and in Greenville, North Carolina (U.S.A.). DSM Dyneema is also a partner in a high modulus polyethylene (HMPE) manufacturing joint venture in Japan. Further information on DSM Dyneema is available at [www.dyneema.com](http://www.dyneema.com).

## DSM - Bright Science. Brighter Living.<sup>™</sup>

Royal DSM N.V. is a global science-based company active in health, nutrition and materials. By connecting its unique competences in Life Sciences and Materials Sciences DSM is driving economic prosperity, environmental progress and social advances to create sustainable value for all stakeholders. DSM delivers innovative solutions that nourish, protect and improve performance in global markets such as food and dietary supplements, personal care, feed, pharmaceuticals, medical devices, automotive, paints, electrical and electronics, life protection, alternative energy and bio-based materials. DSM's 22,000 employees deliver annual net sales of over €8 billion. The company is listed on NYSE Euronext. More information can be found at [www.dsm.com](http://www.dsm.com).

Dyneema<sup>®</sup> and Dyneema<sup>®</sup>, the world's strongest fiber<sup>™</sup> are trademarks of Royal DSM. Use of these trademarks is prohibited unless strictly authorized.

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# Press Release



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This press release and relevant photography can be downloaded from [www.PressReleaseFinder.com](http://www.PressReleaseFinder.com)

Alternatively for very high resolution pictures please contact Anouk Luykx

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Signing of agreement

Standing: Robert Grüneberg (Gruschwitz), Edwin Grootendorst, Jeroen Dorenbusch, Juan Martín Callego (DSM Dyneema)

Sitting: Klaus Gudat, Ditmar Schultschik (Gruschwitz), Gerard de Reuver, Jos van Beek (DSM Dyneema)

(Photo DSM Dyneema, DYNPR200)